

# CHIARA ALTAMURA - BIO



“Quality Results in a Timely Manner”

## Core Skills

- Strategic Analysis
- Financial Analysis
- Management of structured transactions
- Valorization Processes
- M&A

## Other Info

Independent Board Member of a SICAF

Board Member of AREL – Associazione Real Estate Ladies

Graduated in Economics at Università Commerciale Luigi Bocconi in Milan

## Main Contacts

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## CURRENT EXPERIENCE

**Chiara is an experienced and independent strategic and financial advisor** with specific focus on the real estate sector.

**Chiara is the co-founder and managing partner of ALCAMA** – Investment & Advisory (previously AB Capital), operating as holding company (small cap industrial companies) and consulting firm. She also is an independent member of the BoD of SICAF and of a RE fund committee

**Gained in dept financial and real estate expertise** (over 24 years), having worked on and coordinated a number of major real estate transactions (**over €16bn**) in Italy - such as portfolio acquisitions, debt restructuring, securitizations, structuring and placement of a real estate funds, creation of JVs - from primarily corporate and financial institutions, private equity groups and public authorities.

After a brief experience in LEK Consulting, she spent more than a decade in the investment banking sector in Lehman Brothers and Barclays Capital.

## PAST EXPERIENCE

2009 – 2011 **Director/SVP in Barclays Capital**

Milan

Leveraging on the past experience and knowledge of the European market and technical and analytical skills, Chiara worked to build up the Italian real estate franchise covering major real estate, corporate and public clients.

1998 – 2008 **Executive Director/SVP in Lehman Brothers**

London, Milan

Joined Lehman Brothers in 1998 in the M&A group focusing mainly on Italian coverage, with a specialization in the defense sector. Chiara was, then, involved in the creation of the Italian real estate franchise. As such, Chiara has contributed to the success of a number of real estate transactions for major Italian and foreign institutional clients, such as Beni Stabili Group, The Carlyle Group, Ministry of Finance, Generali Assicurazioni, Banca Intesa.

## MAJOR STRUCTURED TRANSACTIONS

- ✓ Definition of a **new Strategic plan** for a real estate Fund (**€1.8bn**)
- ✓ Telecom Italia RE **spin off** from and creation of Imser JV (**€2.9bn**)
- ✓ **Imser De-merger (€2.9bn), securitization (€1.2bn) and refinancing (€1.0bn)**
- ✓ SCIP 1, **first securitization** for the Italian Ministry of Finance (**€2.3bn**)
- ✓ **Spin-off of a real estate portfolio** from Banca Intesa (**€1.3 bn**)
- ✓ **Business Planning** of a mixed use (office/residential) development portfolio (**€400mn**)
- ✓ **Structuring and placement** of a real estate fund (**€300mn**)
- ✓ **Structuring and strategic advisor to a family of funds** owned by a private equity firm (**€200mn**)